

Dealer Checklist for AB 1215

How does California AB1215 affect dealers?

California Assembly Bill 1215 imposes new rules for electronic title registration and vehicle history disclosure affecting car dealers starting **July 1, 2012**. Here's what dealers need to do:

Use electronic title registration

New car dealers are required to become DMV Business Partners through a first-level service provider by **October 1, 2012**.

Used car dealers are encouraged to become DMV Business Partners with the incentive for DMV Business Partners to charge more for document processing (see below).

» Learn more at the DMV webpage www.dmv.ca.gov/otherser/bpa

Update document processing charges

Starting **July 1, 2012**, dealers who are DMV Business Partners can charge up to \$80 for document processing on both sale and lease contracts. Dealers who are not DMV Business Partners can charge up to \$65.

» Review the relevant Vehicle Code changes at www.vinaudit.com/docfee

Run NMVTIS vehicle history reports

Starting **July 1, 2012**, dealers are required to obtain a vehicle history report from the National Motor Vehicle Title Information System (NMVTIS) on all used cars sold at retail. Note that Carfax and Autocheck reports are not NMVTIS reports.

» [See the back side](#) for how to obtain NMVTIS reports at the lowest cost

Place red warning stickers as needed

Starting **July 1, 2012**, used cars with a junk, salvage, total-loss, or title-brand record in the NMVTIS report must have a red warning sticker placed near the FTC Buyer's Guide.

» Order stickers at www.vinaudit.com/stickers

Use new report-of-sale forms

Starting **July 1, 2012**, dealers need to start using new report-of-sale forms issued by the DMV. Both the Used Vehicle (REG 51) and New Vehicle (REG 397) Report of Sale forms have been updated.

» Read the DMV memo at apps.dmv.ca.gov/pubs/olin/12_olin/12olin07.pdf

What else is in the bill?

Starting July 1, 2012, this law also reduces the amount of time allowed for new cars to operate without a license plate down to 90 days (from six months) and explicitly requires the license plates to be attached immediately upon receipt (targeting scofflaws who avoided attaching license plates to avoid tolls). You can read the full text of the bill at www.vinaudit.com/ab1215

Compiled by NMVTIS Provider VinAudit.com

Back side: How to Run Low-Cost NMVTIS Reports